

#### Dear Friend,

I am excited to share with you the first newsletter of 2018. In it, you will find inspirational stories of the clients you support through your generosity as well as snapshots of what donors, like you, are doing to support Fonkoze and eradicate poverty.

On my recent visit to Haiti, as I talked with our clients, laughed and joked with their children and listened to their stories about adversity and hope, I thought of you and how much you're an integral part of their journey to prosperity. I thought about your unwavering solidarity for our clients. Solidarity is a word often used in times of disaster or when an urgent cause suddenly arises – but for Fonkoze, it is so much more than that: It is a commitment to work together for as long as it takes. In fact, it is in our name. Did you know that FONKOZE is an acronym of three words? Fon (Fondasyon or Foundation) Ko (Kole or Stick Together) Ze (Zepòl or Shoulder), which translates to "Shoulder-to-Shoulder Foundation." Your support of Fonkoze is so much more than merely a financial contribution or a retweet of support – you're providing the backing for women to continue pursuing the dreams that long have laid dormant in their hearts. You are the support they know exists when they face adversity – you are the one that won't allow them to stumble and fall.

I am not foolish to think that defeating poverty throughout Haiti will be easy – but here is what I can tell you, I lost my heart to Haiti because I see the resilience of its people. Every child who has recovered from severe acute malnutrition; every woman who has made a dollar more to support her family; every household that now has a latrine and a roof over its head is a living reminder about how much they've overcome and how much more they're going to accomplish. Haiti has impacted me in ways I can't express here, but I am convinced now more than ever that we all have an important role to play in this difficult,

but achievable, mission to defeat poverty and I'm thrilled you're invested in this mission as well. Thank you for all you continue to pour into Haiti – movement in hope and solidarity will move mountains as we achieve success together.

With sincere gratitude,

Mabel Valdivia Executive Director Fonkoze USA



fonkoze.org facebook.com/Fonkoze instagram.com/Fonkoze twitter.com/Fonkoze youtube.com/FonkozeHaiti









## Modest beginnings, high hopes



Andreise Desir carries a basket of goods to sell at the local market.

ndreise Desir, 56, has been a Fonkoze client for nearly 18 years. She is a Solidarity-level client, which is the 3rd step of our "Staircase Out of Poverty" and our core microfinance program which provides joint loans to groups of five women (called Solidarity Groups). Andreise is a peer-elected leader (Center Chief) of her Solidarity Center (typically made up of 5 to 6 Solidarity groups in a common geographical area), named "Kole Zepòl" or "shoulder-to-shoulder", and leads a total of ten groups.

Born and raised in Cays Jacmel, Haiti, she and her husband have six children, all girls, who are either attending universities in Port-au-Prince or holding professional jobs.

In Adreise's town, sending your children to university is a great (and almost unheard of) accomplishment as most of the population lives on very modest means. But Andreise and her husband have worked hard to create a better life for their family. He owns a small carpentry

## "My life is fulfilled."

business making wooden chairs and she runs what's called a *boutik sante* (community health store) through Fonkoze's Boutik Sante health social enterprise program.

Andreise attributes the progress they've made to the financial backing and opportunities she has received from Fonkoze over the years. "My daughters are grown. One is a nurse and another is a computer programmer. I am so proud of them and they are all beautiful," she smiles.

Andreise operates her *boutik sante* from her home where she is able to serve the small community with over-the-counter medication, hygiene products and more. "Fonkoze has done a lot for my family and me. Thanks to Fonkoze, my girls are educated, achieving the highest level of education that they wanted. Now, they want me to come live in Port-au-Prince to be nearer to them. My life is fulfilled."

## Did You Know?

There are over 2000 Fonkoze
Solidarity Centers located
throughout Haiti.





Manise Cinéus and her daughters in Lascahobas, Haiti

the family that day.

have participated in our ultrapoverty program (CLM) since 2007, this family of three received guidance and support from their CLM case manager who worked closely with the mother, Manise, over the course of 18 months to help her generate income, build her confidence and other life skills on a weekly basis.

inability to meet even the barest from poor health. The vast majority of ultra poor households are headed

espite living in ultra- by women. Ultra-poor women poverty with her mom tend to be the victims of social and baby sister, this exclusion and lack self-confidence little girl managed to find joy, if or opportunities to build the skills even for a moment, in the smallest and resilience necessary to change thing (pictured left) - a vision of their own futures. Through CLM hope that will remain etched in the (Chemen Lavi Miyò, or *The Pathway* thoughts of our team who visited to a Better Life), though, women throughout rural Haiti are being One of over 6000 families who empowered with the tools needed

## "I was encouraged..."

to build sustainable livelihoods and the skills necessary to create a better life for their families.

After Actress Melanie Griffith visited CLM in 2016, she said, "I was encouraged by Fonkoze's approach, Ultra-poverty is defined as an by the one-on-one accompaniment and training given to ultra-poor of basic needs. The ultra poor are women, and by the success they typically food insecure, have few are having 'graduating' these brave assets, lack education and suffer women and their families out of ultra-poverty."



## Online supporters run for Fonkoze

Hundreds of people, both new to and familiar with our work, raised awareness and funds for our November 2017 online Giving Tuesday campaign #Run4Fonkoze. Individuals walked, ran and biked in solidarity throughout the month of November to help us achieve our \$40K goal. We raised over \$55K!



# Paris, France sends their love & support

This group of talented athletes from Paris (left), led by pentathlete & world champion triathlete Charlotte Menard, ran the distance as a public display of solidarity for our work and the families we serve throughout Haiti. Charlotte herself ran 400 miles in the month of November for #Run4Fonkoze. That's a lot of miles!

# WE ARE STANDING

## TOGETHER



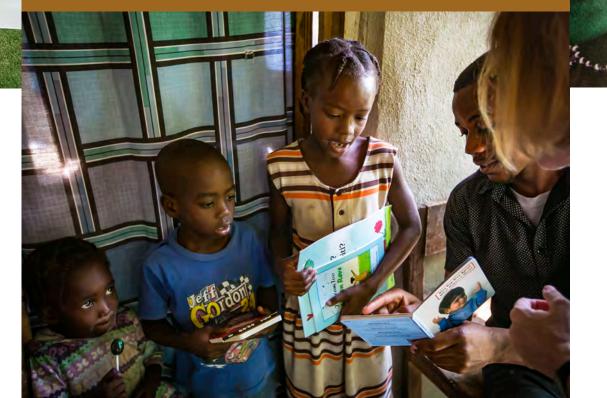
# Shoulder to Shoulder

to defeat poverty



# Supporters go to the field to see our work

There is something very powerful about seeing hope at work, in person. Our Insight Trips give supporters a chance to see firsthand the impact their support is making and to meet the human beings that are directly affected.



#### LA community gathers to raise awareness

Celebrities and non-celebrities alike attended our 2nd annual Hot Night in Haiti fundraiser, chaired by Fonkoze USA board member Marguerite Lathan, in support of our mission to empower rural Haitians to lift their families out of poverty. Their collective presence and voice at the event helped raise awareness in LA and beyond. Pictured above: Tina Knowles Lawson and her husband Richard Lawson is about to introduce Fonkoze's Spirit of Giving honorees Dana and Leah Pump.

HAITI



Saincia Tranquille standing in the middle of her own sugarcane field

ike Mazard Rovinsky (right) and Saincia Tranquille (above), thousands of smallscale entrepreneurs throughout Haiti are receiving the micro financing they need to create thriving businesses. As Fonkoze Business Development clients, they are able to take out individual 12-month loans members of her community. that typically begin at \$1,300. These entrepreneurs are at the top of our you are a person who has fallen into "Staircase out of Poverty," working to

### "...into a black hole"

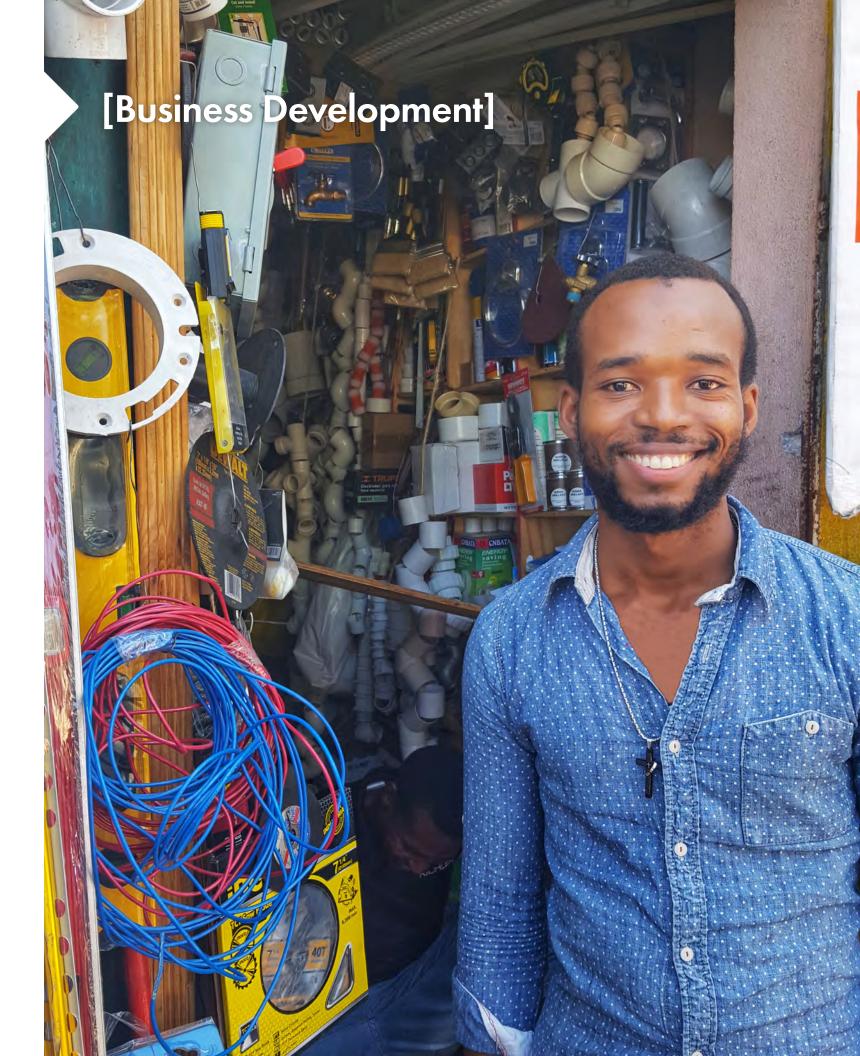
provide better lives for their families and enriching their communities I was. And I would like to see those through job creation.

Mazard has been able to grow of poverty." his inventory and has seen a steady increase in business as a result.

of our Staircase in CLM and managed to work her way up to Business Development. Her grit and determination paired with the financial services she has accessed over the years have helped her to be where she is today: A successful business owner who employs several

"When you live in extreme poverty, a black hole," she says. "If you don't find someone to take your hand and help you out of this hole, this is where you will stay. There are many women today, in the same situation women climb the same staircase out

To see our video on Saincia, visit the "Client Stories" section of Saincia started at the bottom our website: fonkoze.org





Creole / French Aken/Aquin Beladè / Belladère Belans/ Belle-Anse Bomon / Beaumont

Ench / Hinche Fòlibète / Fort Liberté

Fondwa / Fond-Oies

Boukànkare / Boucan Carré Fondeblan / Fond-des-Blancs Fonvèret / Fond Verrettes Lavale / La Vallée

#### **Creole / French**

Gantye / Ganthier Gonayiv / Gonaïves Gwomòn / Gros Morne Jakmèl / Jacmel Janrabèl / Jean Rabel Jeremi / Jeremie Kabarè / Cabaret Lagonav / La Gônave Latwazon / La Toison

#### **Creole / French**

Lenbe / Limbé Leyogàn / Léogane Marigo / Marigot Mibalè / Mirebalais Milo / Milot Miragwan / Miragôane Montòganize / Mont Organisé Okap / Cap-Haïtien Okay / Les Cayes Okoto / Les Coteaux

#### Creole / French

Piyon / Pignon

Pòdpè / Port-de-Paix Pòmago / Port Margot Ponsonde / Pont Sondé Pòtoprens / Port-au-Prince San Rafayèl/Saint-Raphaël Sen Michèl / St. Michel de Lattalaye Sodo / Saut d'Eau Tirivyè d'Artibonit / Petite

Rivière de l'Artibonite

#### **Creole / French**

Tirivyè d'Nip / Petite Rivière de Nippes Tomonn / Thomonde Twen / Trouin Twoudinò / Trou-du-Nord Tyòt / Thiotte Wanament / Ouanaminthe

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# of our branches are located in rural Haiti,

enabling us to bring povertydefeating financial services and accompanying programs such as education, health, business skills training and more to the most underserved communities in the country. ▶ Discover Fonkoze and our impact: fonkoze.org

NOUVEL FONKOZE



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Fonkoze

Return Service Requested

# Ways **YOU** can make a real difference today

Your gift to Fonkoze helps us to empower women throughout rural Haiti every year!

- ► Make a tax-deductible contribution. Your gift is more important than ever! Visit give.fonkoze.org to make a secure online contribution or send a check payable to Fonkoze USA to 1718 Connecticut Ave NW, Suite 201, Washington, DC 20009.
- ➤ Give through the employer matching gift program. Submit your company's matching gift form with your donation, and Fonkoze USA will process and return it to your employer. Or, send us your donation first, then present your acknowledgment letter to your employer for processing a match.
- ➤ **Give through the CFC.** Fonkoze USA participates in the Combined Federal Campaign (CFC). Designate your contribution to Fonkoze USA, CFC ID # 31204.
- ▶ Remember a loved one. Give a gift in honor or in memory of a loved one. Provide the details via our online giving form at give.fonkoze.org, and Fonkoze will notify your honoree on your behalf with a beautiful card.

# Leave a Lasting Legacy for Fonkoze and Haiti

Join us in working shoulder to shoulder for a better Haiti – where rural Haitians can participate in their country's development, and where families have access to povertydefeating financial services, education, healthcare and more.

**Leave a lasting legacy** towards rural economic development in Haiti by becoming a member of the **Fonkoze USA Shoulder-to-Shoulder Society**.

To find out how to make bequests to Fonkoze, contact Mabel Valdivia, Fonkoze USA Director, at 202-628-9033 or mvaldivia@fonkoze.org.

Please visit our website, **fonkoze.org**, for more information on how you can support our work.

#### Did You Know?









**Fonkoze USA** continues to be recognized as a highly rated non-profit, with a strong commitment to transparency and dedication to effective stewardship of the donations we receive.